



{ OVERVIEW }

# Presenting with Impact

 **Ninth Edge**

Know Better.



# It matters how you say it.

In today's world, strong presentation skills are not optional—they're essential. From boardroom meetings to team updates, how you present your ideas can determine how much influence you have. Many professionals struggle with presenting in a way that resonates and inspires action.

## The question is:

**How can you ensure your presentations leave a lasting impact and drive results?**

At Ninth Edge, we believe that it's not just what you say that matters—it's how you say it.

Our **Presenting with Impact** workshop equips professionals with the tools to deliver presentations that capture attention, build credibility, and inspire trust. Whether you're presenting to a small group or a large audience, this program helps you build the presence and skills needed to connect, engage, and motivate.



# You'll learn to:

- **Project confidence and competence:** Master your vocal and physical delivery to leave a strong, positive impression.
- **Structure your message for maximum impact:** Learn to craft presentations that are clear, engaging, and easy to follow.
- **Enhance audience engagement:** Understand how to read your audience and adjust your style for better connection.
- **Manage nervousness:** Develop techniques to manage performance anxiety and deliver with poise.
- **Integrate visual aids effectively:** Use visuals in a way that complements your message without distracting from it.



## Overview of the Program

- **Welcome and Introduction:** Why effective presentations matter in any role.
- **Effective Presentations—What We Know:** Uncover the foundational principles of powerful presentations.
- **Practice Presentation #1 – The Benchmark:** Establishing a starting point and assessing current skills.
- **Managing Nervousness:** Strategies to overcome anxiety and deliver with confidence.
- **The Impact of Voice:** Mastering the three P's of vocal delivery—Pitch, Pace, and Projection.
- **The Impact of Body:** A head-to-toe analysis of body language and how it influences audience perception.
- **Practice Presentation #2 – Vocal and Visual Delivery:** Apply and refine your new vocal and physical delivery skills.
- **Audience Analysis:** Tailoring your message to connect with different audience types.
- **Crafting Your Message:** Developing presentations that are both informative and persuasive.
- **Effective Use of Notes and Visual Aids:** Integrating supporting materials without losing audience engagement.
- **Practice Presentation #3 – Integrating the Skills:** Bringing it all together for a final presentation with feedback.
- **Summary and Wrap-Up:** Key takeaways and strategies for continuous improvement.

## Target Audience

Individual Contributors/People Leaders

## Delivery Options

Face-to-Face or Virtual Instructor-Led Training

## Workshop Timing



### Half-Day Workshop

- Clarifying the Skill
- Building Self-Awareness
- Feedback and Coaching
- Action Planning



### Full-Day Workshop

- Clarifying the Skill
- Building Self-Awareness
- Feedback and Coaching
- Skill-Development
- Action Planning



### Customizable with Other Ninth Edge Solutions

- Executive Presence
- Strengths Deployment inventory
- Managing Your Personal Brand





## Professionals who have completed the Presenting with Impact program report:

### Increased confidence

They feel more poised and prepared, even in high-stakes presentations.

### Stronger audience engagement

Presentations are clearer, more compelling, and easier for audiences to connect with.

### Greater influence

Professionals with strong presentation skills are able to drive decisions and inspire action more effectively.

Without strong presentation skills, even the best ideas can fall flat.

At Ninth Edge, we give you the tools to present with impact, ensuring your message is heard, your ideas resonate, and your presence commands the room.



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is our business.

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Take the  
next step.

Are you ready to elevate your presentation skills and deliver with impact?

Let's explore how the **Presenting with Impact** program can help you connect, engage, and inspire your audience.

Click below to schedule a consultation and start presenting with confidence today.

{ Schedule a consultation.  }

