



{ OVERVIEW }

Trust Mindsets and Behaviors

 **Ninth Edge**

Know Better.



Everything starts with it.

As a leader, you understand that everything starts with trust. It's the essential element that fuels collaboration, deepens relationships, and drives success. Without trust, communication falters, teams fracture, and progress grinds to a halt.

The question is:

How do you consistently build and maintain trust in today's fast-paced, dynamic work environment?

At Ninth Edge, we know that trust is more than just a feeling—it's a set of actionable mindsets and behaviors that can be cultivated.

Our **Trust Mindsets and Behaviors** program helps you develop the skills necessary to build trust that sustains growth, fosters collaboration, and elevates performance.

As your guide, we equip you with the practical strategies needed to create a culture of trust that supports your leadership goals.



You'll learn to:

- Discover the key drivers of trust and how they shape behavior.
- Assess and improve your trustworthiness using a proven trust-building framework.
- Develop emotional connections that foster openness, transparency, and stronger relationships.
- Create your Trust Action Plan to ensure long-term trust within your team and organization.



Overview of the Program

- **Welcome and Introduction:** Why trust matters and its vital role in leadership.
- **Trust in Your World:** Assessing trust in your team and organizational dynamics.
- **The Trust Equation:** Breaking down the essential elements of trust in real-world scenarios.
- **Deep Dive into Trust Variables:** Applying practical trust-building techniques in your day-to-day leadership.
- **Your Trust Action Plan:** Creating a personalized plan to build and sustain trust.
- **Summary and Wrap-Up:** Key takeaways and preparing for ongoing trust-building efforts.

Target Audience

Individual Contributors, People Leaders

Delivery Options

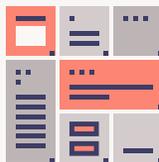
In-Person Workshop or Virtual Instructor-Led Training

Workshop Timing



Half-Day Workshop

- Clarifying the Skill
- Building Self-Awareness
- Action Planning



Customizable with Other Ninth Edge Solutions

- Performance Feedback
- Performance Coaching
- Leadership Transitions





Leaders and teams who have completed the Trust Mindsets and Behaviors program report:

Increased collaboration

Teams break down silos and work together more effectively.

Improved communication

Open, honest communication builds stronger, more engaged teams.

Higher team morale

Leaders and team members feel more valued, supported, and aligned.

Without trust, teams struggle to communicate, align, and perform. The risk of a low-trust culture is disengagement, inefficiency, and missed opportunities.

At Ninth Edge, we provide the tools and strategies to help you foster trust, creating the conditions for long-term success.



 Your Business
is our business.

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 Steel Dynamics, Inc.®

Take the
next step.

Ready to build a culture of trust?

Trust is the foundation of all great leadership. Start building yours today. Let's discuss how the **Trust Mindsets and Behaviors** program can help you strengthen trust within your teams and drive lasting success.

Click below to connect with us to learn more about this transformative program.

{ Schedule a consultation.  }

